**Thinking different:** 

# Sustainability

# What is a sustainable event?

# The power of events

## Ethical ticketing







# ticketing Ethical Ticketing





#### All-in-one. Self service.

Create, manage and track. A modern, easy-to-use and scalable platform



#### Ethical ticket resale marketplace

Users can easily buy, resell and transfer their tickets face value with 1 click. No touts



#### **Social impact**

One ticket – one donation. No extra cost

## Why is it important?

30,000 global study: <u>Nielsen</u> Study 2015: <u>Sustainablebrands</u> News article: <u>BBC</u> 1,000 Survey: <u>FanFair Alliance</u>





- Increase in social awareness
- Avoiding negative services
- Demanding action

**NEW GENERATIONS** 

- 80% say that secondary ticketing is a rip off
- Ticketmaster had to **shutdown** their **two** secondary ticketing market companies in 2018
- Most attendees would like the option to resell a ticket for the same price they paid for it

### How it works

Event Organisers
(B2B or B2C)





Create & manage their events end-to-end



Sell and resell tickets all in one place:

- Easier for the user
- Data/analytics stay in one place
- Increased number of ticket sales

#### **Sell tickets**











### **Alternatives**













Target



Small/Medium Events













**Event** Management



• Create Events (scalable)





X

X

X

X

X X

Live streaming

· Video on Demand

Large Events



X

X

X

X

X

**Tickets** Marketplace



Resell Tickets



X X

X



Resell/Transfer Fees

Low

High

X

Instant Resell/Transfer

Transfer Tickets

X

**•** 

High X

High **Medium** X

X

**Impact** 



Social Impact/ESG

Ticket Protection

X

X

X

X

X



• Eliminate Touts (Face value)



•

X

X

×

Digital Fan ID

Coming 2022

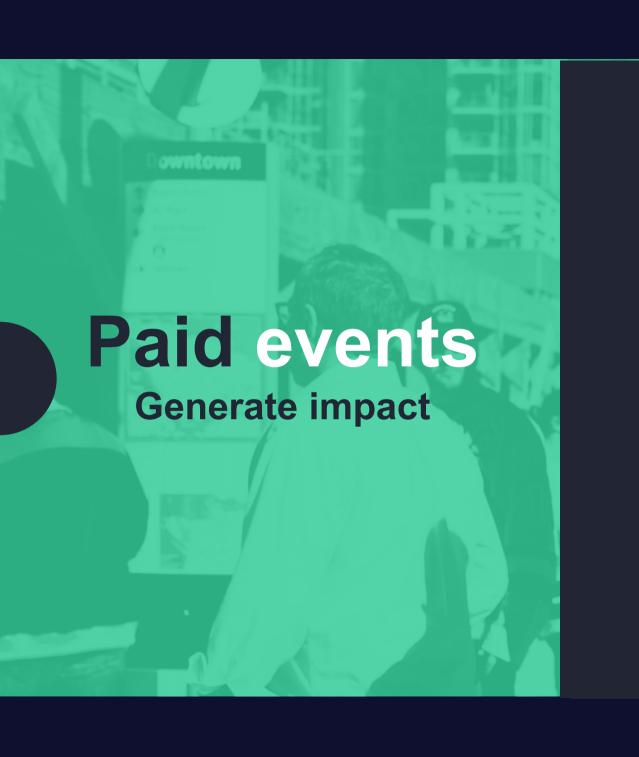
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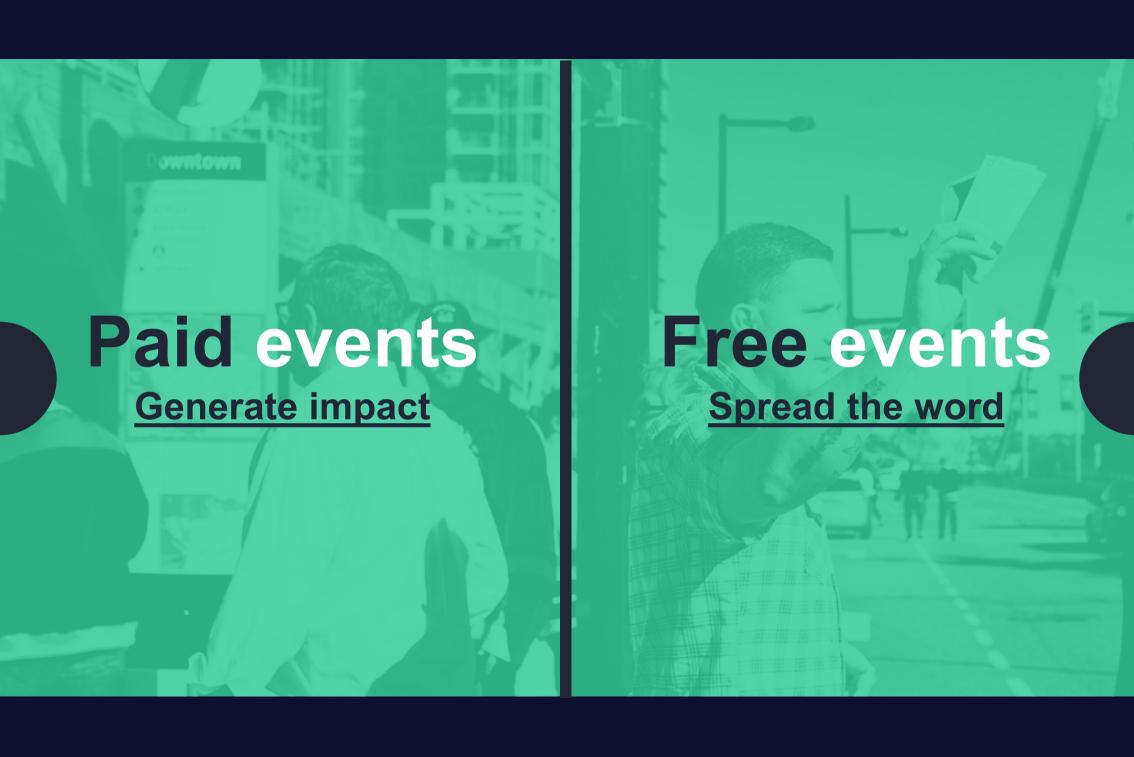
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X

X

= potential for growth





## ticketpass

#### **Ethical Ticketing**\*

A world where buying tickets is ethical. People use Ticketpass to buy their tickets from a safe, fair and social platform; where people never pay for overpriced tickets, can find tickets last minute and easily *pass* them to others when plans change.

A world where every ticket has a positive impact in the world.

#EthicalTicketing

If you want to be part of a sustainable future with your events, get in touch with me or Anette.

